



Telesales Consultant Team leader

OneOnOne English is looking for a full-time **Telesales Consultant** (from senior level to manager level), to work in a fast-paced start-up environment.

You wanna work in a young, dynamic and international environment?

Please come and join 1on1 English!!!!

Job description

Your job will have responsibilities as below:

Handle telesales activities

- Manage customer information and continually updated on the database system
- Create good relationships with customers and maintain all existing customers
- Develop and maintain strong business relationship with existing and new clients
- Arrange a trial schedule for parents / children
- Call for advice to customers to introduce the company's course and explore and survey customers' needs about the company's services.

Team leader or manager level:

- Lead the TC team to achieve sales targets (monthly/quarterly/yearly)
- Supporting work for managers and other related tasks
- Coordinate with business staff and other department staff to achieve business goals
- Other tasks and as assigned by line Managers Head of sales)

Requirements

- A Bachelor's degree (preferably with some business focus)
- Having experiences in telesales, building good relationship with clients over the phone from all industry (at least 2 years experience)
- Good communication and presentation skills
- Proven sales and business development track record
- Dynamic, pro-active work style Good team player, self-motivated, well-organised and result-oriented
- Strong thinking/problem-solving skills which can be applied to business processes with a "can-do" " hands-on" attitude Demonstrated ability to handle multiple tasks

Benefit

- Remuneration commensurate with market and candidate's qualifications
- Being part of a hip, cool start-up
- Changing the education landscape in SE Asia
- A nice office on Truong Dinh (D3)
- and more!

Why you'll love working here

- Friendly and funny colleagues (and free snacks!)
- Opportunities for promotion, career development, and mentorship
- Dynamic, fast-paced, professional, fun and exciting start-up work environment

Apply right now and join One on One English Family !

Send your CV to : recruitment@1on1english.vn

Hotline : 0979 083 576 – Ms. Tu

